### **Community:**

Building local loops of demand and supply in the wood heat market



McCauley Wood Fuels | Kenny McCauley



#### Presentation Outline

- 1. Introduction
- 2. Where We Started
- 3. Our Current Operation
- 4. Typical Biomass Systems We Serve
- 5. Wood Fuel Quality Assurance Scheme (WFQA)
- 6. Forest Resource in Ireland & Community



### McCauley Wood Fuels

We are a wood fuel supply business, based near Mohill, Co. Leitrim.

We produce dried WFQA certified wood fuels for the North-West & Midlands of Ireland.

Our customer base ranges from domestic households to large commercial and industrial users.





### Where We Started

2007 – Firewood processing started as a means to complement and diversify our existing landscaping business.

To us, it was a case of how to best utilise the resources that we already had.





### Where We Started

2009 – With the aid of Leader funding, we invested in a small wood chipping machine specifically capable of producing a wood chip for biomass boilers.





### Diversification

2011 – Diversification of farm; planting 30% with Birch and Alder, which will eventually feed into our wood fuel supply business.





### Firewood

- Seasoned firewood logs for the domestic solid fuel market.
- Pulpwood sourced locally and airdried for 12-18 months.
- Processed logs are then sold in a variety of forms; net bags, bulk bags and bulk loads.
- WFQA certified.







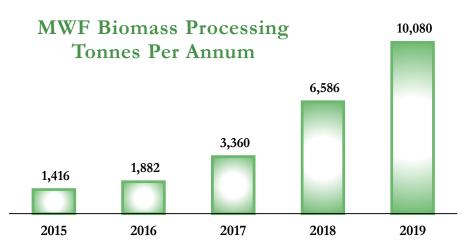
• WFQA certified wood chip for larger biomass users.

 Can produce to a wide range of particle sizes and moisture classes according to end user requirements.



## Wood Chip

- 2019 processed over 10,000 tonnes.
- Current capacity to enable us process up to 40,000 tonnes.





### Source of Raw Material









### Source of Raw Material

Local haulage contractors collect pulpwood at roadside in forests, transport to our site where it is offloaded.









Incoming trucks offload pulpwood in designated stacks according to processing rota.





Pulpwood is stacked to allow air drying until desired moisture content is achieved.



Allow for sufficient ventilation.











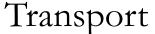






Carry out wood chipping at the forest site and delivered direct to customer, where suitable or required.









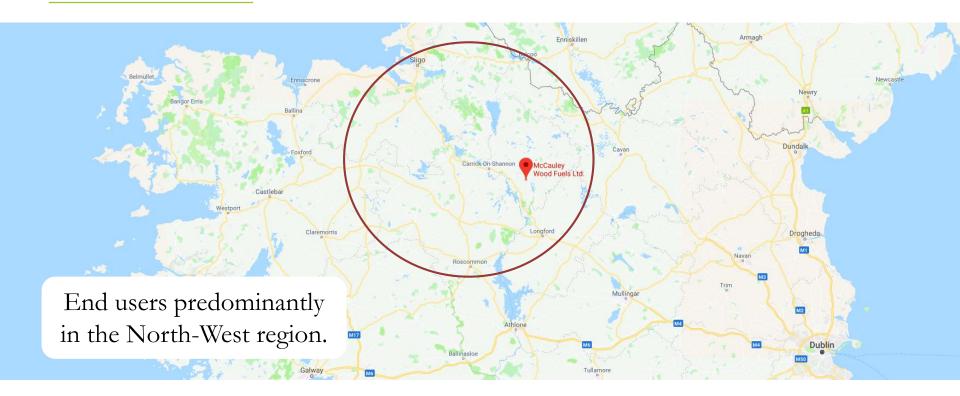
## Delivery

Wood chip is delivered to site and conveyed into the fuel store by means appropriate to the site and customer requirements.





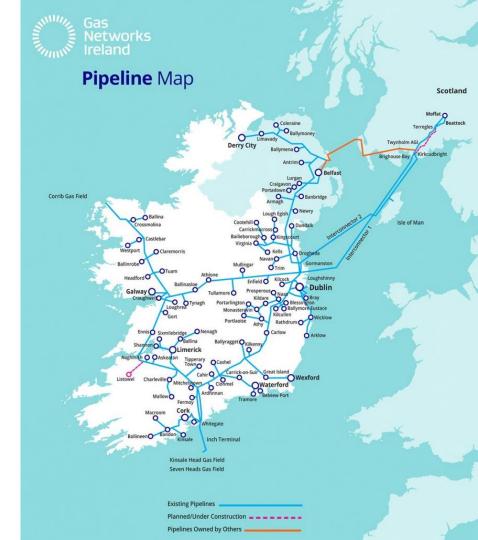
### End Users





#### Mains Gas

- No mains gas in the North-West.
- Potentially a reason for industries to discount North-West region.
- A well developed biomass industry and supply network could fill this void, acting as an attraction for other industries to establish in this region.















## Wood Chip Systems

#### Large industrial sites

- 1-30MW
- Larger volumes
- Higher moisture class material
- Larger particle sizing





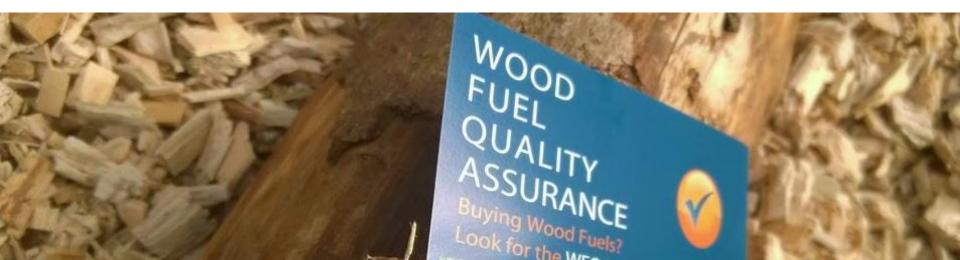
# Wood Chip Systems

Power gen sites – Dispatchable on-demand power



### Wood Fuel Quality Assurance

- Irish certification scheme for wood fuels.
- Industry-led working group of consumer representatives.
- Covers wood fuels under (EN) ISO 17225:2014 Solid Biofuels.
- McCauley Wood Fuels certified since 2013.



## Wood Fuel Quality Assurance

#### Moisture content

- ✓ Sample weighed and recorded
- ✓ Sample placed in oven at 105°C for 8 hours
- ✓ Sample then re-weighed
- ✓ Moisture content calculated based on weight loss

#### Particle sizing

- ✓ Sample passed through sieves of given sizes
- ✓ Portions collected in each sieve weighted
- ✓ Weights expressed as a percentage of total weight





### Wood Fuel Quality Assurance

#### Quality standards and sustainability

- Material sources
- Chain of custody
- Boiler reliability and efficiency
- Air emission control
- Consumer confidence
- Standardisation aids trading

## Wood Chip (EN ISO 17225-4)

- Size profile
- Moisture





### Forest Resource

#### 11% forest cover in ROI

o EU is approx. 40%

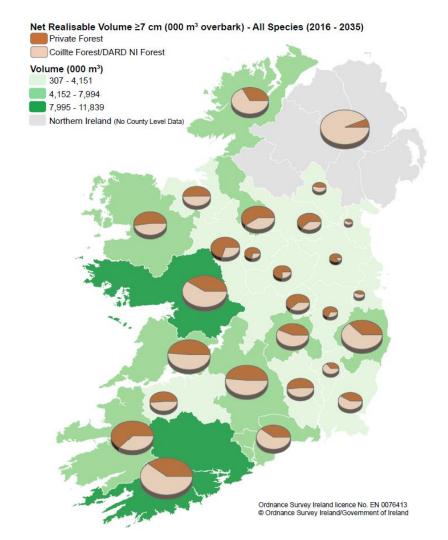
#### Ownership is 53% state

o EU average is 40%

#### Forests are mainly coniferous

- o 69% conifer
- o 17% broadleaf
- Mixed forests making up the balance





### Forest Resource

#### 11% forest cover in ROI

o EU is approx. 40%

#### Ownership is 53% state

o EU average is 40%

#### Forests are mainly coniferous

- o 69% conifer
- o 17% broadleaf
- Mixed forests making up the balance



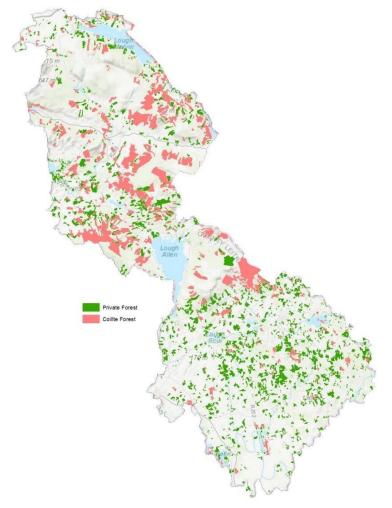


Figure 4: Distribution of forest in Co. Leitrim
Source: Forest Service and DAFM statistics provided to the study

#### In 2017:

- 151.3 full-time equivalent jobs generated in Leitrim as a result of forestry activity.
- A further 158 full-time equivalent jobs were generated in wood processing.
- Economic activity of forestry in Leitrim was estimated to be €26.5m.

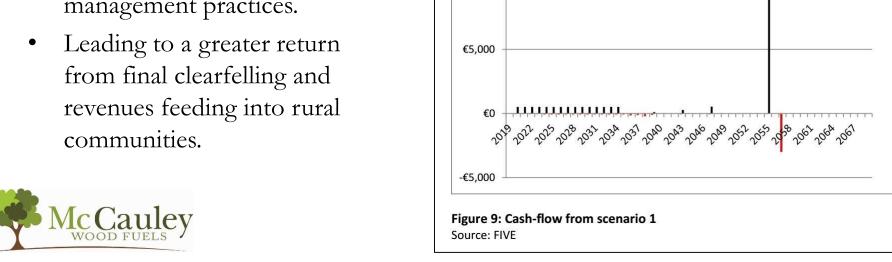
Table 29: Percentage of farms where the return from Forestry would be higher than from
Agriculture, by Farm System, for all counties

County	%	County	%	County	%	County	%
Carlow	39.6	Kerry	48.1	Louth	34.2	Waterford	35.6
Cavan	49.3	Kildare	46.9	Mayo	51.6	Westmeath	53.3
Clare	59.0	Kilkenny	37.5	Meath	43.1	Wexford	30.7
Cork	36.5	Laois	40.2	Monaghan	39.9	Wicklow	49.0
Donegal	50.0	Leitrim	67.1	Roscommon	62.2		
Dublin	42.2	Limerick	43.1	Sligo	59.6		
Galway	52.9	Longford	57.7	Tipperary	40.5		

Source: SMILE-Env



- Biomass supply chains are part of a healthy forest industry.
- Biomass provides a market for lower grade material and an added justification for better management practices.



€20,000

€15,000

€10,000

■ Costs ■ Revenues

**Estimated Cashflow** 

- Considering the costs vs. benefits of biomass processing.
- 1 articulated truck load, equivalent to ~10,000 litres of oil.
- Chipped in  $\sim 30$  mins, consuming  $\sim 25$  litres of diesel.
- So for an input of 25 litres, getting enough to displace 10,000 litres.



- Displacement of up to 150,000 litres of oil per week.
- Sufficient biomass processed in 2018 to heat the equivalent of  $\sim 10\%$  of the households in Leitrim.
- Current capacity will allow us to at least double our output.



- Current headlines:
  - Industry (FII) urging Political parties to utilise 'biggest weapon to tackle climate change'.
  - Farmer planting drops by 67% under forestry programme.
- Forest industry is in crisis Mobilisation of material a serious impediment.



## Thank you



W: facebook.com/McCauleyWoodFuels

E: McCauleyWoodFuels@gmail.com

**M:** +353 86 163 1628



# Appendix.

